RESOLUTION NO. 2020-45

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MARINA APPROVING AN AGREEMENT BETWEEN THE CITY OF MARINA AND PG&E FOR AN ON-BILL FINANCING (OBF) PROGRAM FOR CITY FACILITY LIGHTING FIXTURE UPGRADES AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENT ON BEHALF OF THE CITY SUBJECT TO FINAL REVIEW AND APPROVAL BY THE CITY ATTORNEY

WHEREAS, in March of this year, EcoGreen Solutions conducted an energy audit at various City facilities under the Energy Efficiency Retrofit Loan Program approved by the California Public Utilities Commission (CPUC). The Program allows Cities to finance energy-efficient retrofit projects implemented under PG&E's OBF Program, and;

WHEREAS, the audit results and cost proposals provided have been deemed eligible for OBF for the next three months (ending May 2020). Another audit would be necessary should this proposal period lapse, and;

WHEREAS, at the regular meeting of December 17, 2019, the City Council adopted Resolution No. 2019-135, approving a similar agreement between the City of Marina and PG&E for an OBF Program for City facility lighting fixture upgrades. The upgrades started in February 2020 and are now completed, and;

WHEREAS, LED lighting is rapidly replacing fluorescent lighting and any hold out incandescent lighting as the most efficient alternative available today. LED lighting reduces greenhouse gas emissions and does not contribute to mercury in the waste stream, and;

WHEREAS, staff has evaluated the reports for the following audited facilities: Preston Park, Airport Firehouse, Airport Police Office, Equestrian Center, Public Works Corporation Yard, City Community Center and City Sports Center. Cost savings in retrofitting existing lighting to light emitting diode (LED) technology will be significant enough to pay for the project costs with the savings within 9.1 years. Project costs and annual cost savings are attached as **Exhibit A**, and;

WHEREAS, the City has the option at this time to enter in to an OBF agreement for retrofit of any combination of the above projects, all of the projects, or none of the projects, and;

WHEREAS, should the City Council approve this request, there is no up-front cost to the City for the retrofit improvements. The OBF Program will provide a zero-interest loan to fund the project, and PG&E will be reimbursed for project costs by the annual cost savings from the City's monthly electricity billing, and;

WHEREAS, payments from energy savings will be made through the project payment period of 9.1 years. Afterwards, the City will see a reduction in electric bills for the respective facilities.

Resolution No. 2020-45 Page Two

Anita Sharp, Deputy City Clerk

NOW THEREFORE, BE IT RESOLVED that the City Council of the City of Marina does hereby:

- 1. Approve an Agreement between the City of Marina and PG&E for an On-Bill Financing (OBF) Program for City facility lighting fixture upgrades, and;
- 2. Authorize the City Manager to execute the Agreements on behalf of the City subject to final review and approval by the City Attorney.

PASSED AND ADOPTED, at a regular meeting of the City Council of the City of Marina, duly held on the 5th day of May 2020, by the following vote:

AYES: COUNCIL MEMBERS: Berkley, Urrutia, O'Connell, Morton, Delgado
NOES: COUNCIL MEMBERS: None
ABSENT: COUNCIL MEMBERS: None

Bruce C. Delgado, Mayor

ATTEST:

ENERGY AUDIT

EXHIBIT A TO THE STAFF REPORT

MARINA. CA. 93933

City of Marina

EcoGreen Sales Rep: Jay Langner Customer Contact: Layne Long

Title of Contact: City Manager
Customer Phone: NA

Approx. Building Size 84,441 SF Energy Rate \$ 0.24 /kWh

MARINA, CA, 93933			Cus	stomer Phone:	NA		Energy Rate	\$ 0.24 /k	Wh			Soli	utions
Acct: 4467294795; SAID: 6793435296			Cu	stomer Email:	NA		Interest Rate					n Reference to Quote #	800227
	EXISTING				Loc	ation	Suggested Replacement	ts			S	avings	
Existing Bulb	Watts/ Fix	# of Fixtures		g Operating s-Day / Yr.	Building/Zone	Room/Area	Replacement Bulb	Watts/Fix	# of Fixtures	Watts/bulbs Saved	Usage Saved	KWh Saved	Annual Savings
wp	w	5	7 /		park shack	front exterior lighting	Skip	w	5	w			
wp cutoff	w	1	7 /		park shack	front exterior lighting	Skip	w	1	w			
1x4 w2 t8	59 w	1	0.9 3 /	145	park shack	male bathroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV		1	35 w	59.3%	5.08	\$1.24
1x4 w2 t8 1x8 w4 4ft t8	59 w	2	0.9 3 /	145 145	park shack park shack	male bathroom seasonal snack shack	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w 48 w	2	70 w 128 w	59.3% 57.1%	10.17 18.59	\$2.47 \$4.52
1x8 w4 4tt t8 1x4 w2 t8	112 W	1	0.9 3 /	145	park snack park shack	seasonal snack snack 1sr floor closet	4' 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV		1	128 W	57.1%	5.08	\$4.52 \$1.24
1x4 w2 t8	59 w	1	0.9 3 /	145	park shack park shack	snack shack backroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV		1	35 W	59.3%	5.08	\$1.24
1x4 w1 of out 2 t8	59 w	1	0.9 3 /	145	park shack	snack shack backroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV		1	35 w	59.3%	5.08	\$1.24
1x4 w0 out of 2 t8	59 w	1	0.9 7 /	339	park shack	1st floor pump room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	1	35 w	59.3%	11.86	\$2.88
4ft linear w2 t8	59 w	6	0.9 3 /	145	park shack	2nd floor	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	6	210 w	59.3%	30.50	\$7.41
4ft linear w0 out of 2 t8	59 w	2	0.9 3 /	145	park shack	2nd floor	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	2	70 w	59.3%	10.17	\$2.47
9" Can qt cfl w2	66 w	4	0.9 3 /	145	park shack	2nd floor	LED 6" Eco Downlight w/ Housing, 4000K, 120v, REC	10 w	4	224 w	84.8%	32.53	\$7.91
1x4 w2 t8	59 w	4	0.9 3 /	145	park shack	basement	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	4	140 w	59.3%	20.33	\$4.94
ED18 HPS w2 out	465 w	10	3.7 7 /	1356	Preston Park	park area lighting	LED Area Light, 5000K, UNV, PH w/ Square Pole Mount	118.2 w	10	3,468 w	74.6%	4,701.26	\$1,142.51
ED18 HPS w1 out post top	465 w 95 w	2	3.7 7 /	1356 1356	Preston Park Preston Park	park area lighting park area lighting	LED Area Light, 5000K, UNV, PH w/ Square Pole Mount LED A21, 4000K	118.2 w 16.5 w	2	2,428 w 157 w	74.6% 82.6%	3,290.88 212.83	\$799.76 \$51.72
post top ED18 HPS	95 W 465 W	1	7.4 7 /	2711	Preston Park Preston Park	park area lighting park area lighting	LED A21, 4000K LED Area Light, 5000K, UNV, PH w/ Square Pole Mount	16.5 W	1	157 W	74.6%	940.25	\$51.72 \$228.50
highbays w3 t5 HO	179 w	10	2.5 5 /	646	airport firehouse	engine room	4' T5 LED HO Tube Type B, 4100K	75 w	10	1.040 W	58.1%	671.35	\$163.15
2x4 w2 t8	59 w	2	2.5 5 /	646	airport firehouse	engine room storage	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 W	2	70 w	59.3%	45.19	\$10.98
4ft lin t8	31 w	1	2.5 3 /	387	airport firehouse	electrical room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	12 w	1	19 w	61.3%	7.36	\$1.79
2x4 w2 t8	59 w	1	2.5 5 /	646	airport firehouse	kitchen	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	1	35 w	59.3%	22.59	\$5.49
4ft lin w2 t8	59 w	1	2.5 5 /	646	airport firehouse	bathroom/shower	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV		1	35 w	59.3%	22.59	\$5.49
Lowbay CFL w2 a19	31 w	7	2.5 7 /	904	airport firehouse	break room + hallway	LED A19, 4000K, 120v w/ Socket Replacement	12 w	7	133 w	61.3%	120.20	\$29.21
Lowbay CFL w2 a19	31 w	1	7.4 7 /	2711	airport firehouse	engine room	LED A19, 4000K, 120v w/ Socket Replacement	12 w	1	19 w	61.3%	51.51	\$12.52
Lowbay CFL w2 a19	31 w	1	0.3 7 /	113	airport firehouse	bedroom 1	LED A19, 4000K, 120v w/ Socket Replacement	12 w	1	19 w	61.3%	2.15	\$0.52
Lowbay CFL w2 a19	31 w	1	2.5 7 /	904	airport firehouse	bedroom 2	LED A19, 4000K, 120v w/ Socket Replacement	12 w	1	19 w	61.3%	17.17	\$4.17
Lowbay CFL w2 a19	31 w	1	2.5 7 /	904	airport firehouse	bedroom 3	LED A19, 4000K, 120v w/ Socket Replacement	12 w	1	19 w	61.3%	17.17	\$4.17
Lowbay CFL w2 a19	31 w	1	2.5 7 /	904	airport firehouse	bedroom 4	LED A19, 4000K, 120v w/ Socket Replacement	12 w	1	19 w	61.3%	17.17	\$4.17
2x4 w2 t8	59 w	1	2.5 5 /	646 565	airport firehouse	storage closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV		1	35 w	59.3% 62.6%	22.59 10.96	\$5.49
FLD w2 tt	31 w	4	1.5 7 /		airport firehouse	Firehouse sign area light	LED Flood Light, 5000K, UNV w/ Knuckle Mount	11.59 w	1 4	19 w	62.6%	10.96	\$2.66
LED wpcutoff LED LED wpcutoff LED	w	1	2.5 / /	904	airport firehouse airport firehouse	small garage	Skip Skip	w	1	w			
LED wp LED	w	1	74 7 /	2711	airport firehouse	Sitiali galaye	Skip	w	1	w			
FI D MH	295 w	1	3.7 7 /	1356	airport firehouse		LED Flood, 5000K, UNV, PH w/ Yolk Mount	47 94 W	1	247 W	83.7%	334 92	\$81.39
4ft lin w2 t8	59 w	5	7.4 5 /	1937	airport firehouse	small garage	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	5	175 w	59.3%	338.90	\$82.36
wpcutoff w/MH	215 w	2	3.7 7 /	1356	airport firehouse		LED Full Cut-Off Wallpack, 5000K, UNV, PH	24 w	2	382 w	88.8%	517.84	\$125.85
al mh	295 w	2	7.4 7 /	2711	airport firehouse	parking lot	LED Area Light, 5000K, UNV, PH w/ Square Pole Mount	73.57 w	2	443 w	75.1%	1,200.69	\$291.80
al mh	295 w	2	3.7 7 /	1356	airport firehouse	parking lot	LED Area Light, 5000K, UNV, PH w/ Square Pole Mount	73.57 w	2	443 w	75.1%	600.35	\$145.90
	w		1				Skip	w		w			
LED dl a19 LED	w	5	1.5 5 /	403	Equestrian Centre	stables 1	Skip	w	5	w			
dl a19	100 w	3	1.5 5 /	403	Equestrian Centre	stables 1	LED A19, 4100K, 120v	15 w	3	255 w	85.0%	102.88	\$25.00
dl a19 cfl	33 w	6	1.5 5 /	403	Equestrian Centre	stables 2	LED A19, 4000K, 120v	6 w	6	162 w	81.8%	65.36	\$15.88
dl a19	100 w	4	1.5 5 /	403	Equestrian Centre	stables 2	LED A19, 4100K, 120v	15 w	4	340 w	85.0%	137.17	\$33.34
LED dl a19 LED LED fl	w	2	1.5 5 / 3.7 7 /	403 1356	Equestrian Centre	stables 2	Skip	W	2	w			
LED fl LED	w	26	1.5 5 /	403	Equestrian Centre Equestrian Centre	stables 1 horse area	Skip Skip	w	26	w			
FLD MH	458 w	20	1.5 5 /	403	Equestrian Centre Equestrian Centre	horse area	LED Area Light, 5000K, UNV, PH w/ Trunneon Mount	118.2 w	20	680 w	74.2%	274.19	\$66.63
Cobra Head HPS	138 w	1	1.5 5 /	403	Equestrian Centre	horse area	LED Area Light, 5000K, UNV, PH w/ Slip Fitter	40 w	1	98 W	71.0%	39.54	\$9.61
have not been turned on in 20+ years	130 W	<u> </u>	3 /	-00	Corps Depot	exterior	Skip	40 W	<u> </u>		. 1.570	35.34	ψσ.01
have not been turned on in 20+ years	w		1		left building	female bathroom	Skip	w		w			
1x2 w2 t8	33 w	1	1.5 5 /	403	center building	female bathroom	2' T8 LED Tube Single Ended Bypass(Type B), 4000K	18 w	1	15 w	45.5%	6.05	\$1.47
1x3 w2 t12	66 w	1	0.3 7 /	113	left building	female bathroom	3' T8 LED Tube Bypass(Type B), 4000K, UNV	24 w	1	42 w	63.6%	4.74	\$1.15
1x4 w1/2 t8	59 w	1	1.5 5 /	403	left building	public office	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV		1	35 w	59.3%	14.12	\$3.43
1x4 w0/2 t8	59 w	2	0.3 7 /	113	center building	male bathroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	2	70 w	59.3%	7.91	\$1.92
1x4 w2 t12	59 w	3	0.3 7 /	113	left building	break room - kitchen	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	3	105 w	59.3%	11.86	\$2.88
1x4 w2 t8	59 w	4	1.5 6 /	484	left building	break room - locker room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	4	140 w	59.3%	67.78	\$16.47
1x4 w2 t8	59 w	4	1.5 6 /	484	center building	closet	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	4	140 w	59.3%	67.78	\$16.47
1x4 w2 t8	59 w	1	0.3 7 /	113	left building	male bathroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	1	35 w	59.3%	3.95	\$0.96
1x4 w2 t8 1x4 w2 t8	59 w	4	1.5 5 /	403 484	left building left building	personal office 1 public office	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	4	140 w	59.3% 59.3%	56.48 67.78	\$13.73 \$16.47
1x4 w2 t8	59 W	2	1.5 6 /	484	left building	public office shower room	4' 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 W	2	140 W	59.3%	33.89	\$16.47
1x4 w2 t8 1x4 w2 t8	59 W	1	1.5 5 /	484	left building	snower room sign room	4' 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 W	1	70 W	59.3%	33.89 14.12	\$8.24 \$3.43
1x4 w2 to 1x4 w2 t8	59 W	4	2.5 5 /	646	left building	sign room break room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 W	4	140 w	59.3%	90.37	\$21.96
1x4 w2 t8	59 W	6	1.5 6 /	484	left building	pvt office 2	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 W	6	210 w	59.3%	101.67	\$24.71
	89 w	2	2.5 5 /	646	left building	pvt office 2	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	36 w	2	106 W	59.6%	68.43	\$16.63
2x4 w2 out of 3 t8			1 0 0 /		y .			36 W		53 w	59.6%	34.21	\$8.31
2x4 w2 out of 3 t8 2x4 w2 out of 3 t8	89 w	1	2.5 5 /	646	center building	main hallway stro facil	4' 18 LED Tube Double Ended Bypass(Type B), 4000K TINV						
		1 5	2.5 5 / 0.3 7 /	646 113	center building center building	main hallway strg facil city plans room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	5	175 W	59.3%	19.77	\$4.80
2x4 w2 out of 3 t8	89 w	1 5 9			- v				5				

ENERGY AUDIT

City of Marina

EcoGreen Sales Rep: Jay Langner

Customer Contact: Layne Long Title of Contact: City Manager Customer Phone: NA

Approx. Building Size 84,441 SF
Energy Rate \$ 0.24 /kWh
Interest Rate 0%



MARINA, CA, 93933 Acct: 4467294795; SAID: 6793435296

MARINA, CA, 93933				Customer Phone:			Energy Rate		٧h			Soll	utions
Acct: 4467294795; SAID: 679343529				Customer Email:			Interest Rate	0%				In Reference to Quote #	800227
	EXISTING	;			Loc	ation	Suggested Replacement	s				Savings	
Existing Bulb	Watts/ Fix	# of Fixtures		xisting Operating Hours-Day / Yr.	Building/Zone	Room/Area	Replacement Bulb	Watts/Fix	# of Fixtures	Watts/bulbs Saved	Usage Saved	KWh Saved	Annual Savings
4ft lin w2 t8	59 w	7	0.3		left building	paint room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	7	245 w	59.3%	27.68	\$6.73
2x4 w0/3 t8	89 w	2		7 / 113	left building	engine room storage	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	36 w	2	106 w	59.6%	11.97	\$2.91
2x4 w3 t8	89 w	2		5 / 403	left building	pvt office 2	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	36 w	2	106 w	59.6%	42.77	\$10.39
2x4 w3 t8	89 w	1		5 / 646	left building	paint room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	36 w	1	53 w	59.6%	34.21	\$8.31
2x4 w3/3 t8	89 w	2		7 / 565	center building	storage rm 1	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	36 w	2	106 w	59.6%	59.87	\$14.55
2x4 w0 out of 4 t8	112 w	6	0.3		center building	bathroom outcove	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	48 w	6	384 w	57.1%	43.38	\$10.54
2x4 w4 t8 2x4 w4 t8	112 w	1 4	0.3	7 / 113 7 / 113	center building	foyer to storage facility	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	48 w 48 w	4	64 w 256 w	57.1% 57.1%	7.23 28.92	\$1.76 \$7.03
2x4 w4 t8 2x4 w4 t8	112 W	6	0.3		center building center building	sheps rm storage rm 1	4' 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	48 W	6	256 W	57.1%	28.92 43.38	\$7.03 \$10.54
2x4 w4 t6 2x4 w4 t8	112 W	6	0.3		center building	storage mi i	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	46 W	6	364 W	57.1%	43.38	\$10.54
2x4 w4 t6 2x4 w4 t8	112 W	6	0.3		center building	storage rm3	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	46 W	6	364 W	57.1%	43.38	\$10.54
2x4 w4 t6	112 W	4	0.3		center building	weight room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	48 W	4	256 w	57.1%	28.92	\$7.03
2x4 w4 t8	112 W	16	0.9		Corps Yard	main parking lot	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	48 w	16	1 024 W	57.1%	347.04	\$84.34
AL Cobra Head HPS	465 w	1	3.7		center building	storage rm2	LED Area Light, 5000K, UNV, PH w/ Slip Fitter	118.2 W	1	347 w	74.6%	470.13	\$114.25
Lowbay HPS	188 w	2	0.3	7 / 113	center building	storage rm2	LED Canopy Light, 5000K, UNV	18.93 w	2	338 w	89.9%	38.20	\$9.28
Lowbay HPS	188 w	13	3.7	7 / 1356	left building	engine room	LED Canopy Light, 5000K, UNV	18.93 w	13	2,198 w	89.9%	2,979.51	\$724.09
flood w2 a19	200 w	1	3.7	7 / 1356	Corps Depot	exterior	LED PAR38, 3000K	27 w	1	173 w	86.5%	234.52	\$56.99
wp	190 w	1	3.7		Corps Depot	exterior	LED Wallpack, 5000K, UNV, PH	24 w	1	166 w	87.4%	225.03	\$54.69
wp	190 w	12	3.7	7 / 1356	left building	engine room	LED Wallpack, 5000K, UNV, PH	24 w	12	1,992 w	87.4%	2,700.38	\$656.25
highbay w/MH	458 w	18	2.5	6 / 775	left building	engine room	LED Highbay, 5000K, UNV	100 w	18	6,444 w	78.2%	4,991.74	\$1,213.11
highbay w/MH	458 w	3	0.3	7 / 113	left building	engine room	LED Highbay, 5000K, UNV	100 w	3	1,074 w	78.2%	121.33	\$29.49
er fixture	w	8	3.7	5 / 968			Skip	w	8	w			
	w			1			Skip	w		w			
4ft lin w2 t5	64 w	1	2.8		community center	chair closet	4' T5 LED Tube(Type B), 4000K, UNV	26 w	1	38 w	59.4%	38.63	\$9.39
4ft lin w2 t8	59 w	24	2.8		community center	main room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	24	840 w	59.3%	854.03	\$207.55
qt cfl w12	33 w	12	2.8		community center	main room	LED A19, 4000K, 120v w/ Socket Replacement	6 w	12	324 w	81.8%	329.41	\$80.06
qt cfl 9.5in can	33 w	4	_	7 / 1017	community center	kitchen	LED 6" Eco Downlight w/ Housing, 4000K, 120v, REC	10 w	4	92 w	69.7%	93.54	\$22.73
ttt cfl 9in dl	33 w	1	_	7 / 1017	community center	kitchen	LED A19, 4000K, 120v w/ Socket Replacement	6 w	1	27 w	81.8%	27.45	\$6.67
dl a19 cfl	23 w	2	_	7 / 1017	community center	kitchen	LED A19, 4000K, 120v	6 w	2	34 w	73.9%	34.57	\$8.40
4ft lin w2 t8	59 w	6	2.8		community center	kitchen	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	6	210 w	59.3%	213.51	\$51.89
4ft lin w2 t5 4ft lin w2 t5	64 w	1	_	7 / 1017 7 / 1017	community center	electrical room	4' T5 LED Tube(Type B), 4000K, UNV 4' T5 LED Tube(Type B), 4000K, UNV	26 w	1	38 w	59.4% 59.4%	38.63 38.63	\$9.39 \$9.39
cfl ttt 7.25in can	33 w	1	_	7 / 1017	community center	janitorial closet bathroom fover	LED 6" Eco Downlight w/ Housing, 4000K, 120v, REC	26 W	1	38 W	59.4% 69.7%	23.38	\$9.39
cfi ttt 7.25in can	33 W	3	_	7 / 1017	community center	female bathroom	LED 6 Eco Downlight w/ Housing, 4000K, 120v, REC	10 W	3	69 W	69.7%	70.15	\$17.05
1x4 w/2 t8	59 w	1	2.8		community center	female bathroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	1	35 w	59.3%	35.58	\$8.65
7 25in can ttt cfl	33 W	2	2.8		community center	male bathroom	LED 6" Eco Downlight w/ Housing, 4000K, 120v, REC	10 w	2	46 w	69.7%	46.77	\$11.37
1x4 w2 t8	59 w	1	2.8		community center	male bathroom	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	1	35 w	59.3%	35.58	\$8.65
9in dl ttt cfl	33 w	3	_	7 / 2711	community center		LED A19, 4000K, 120v w/ Socket Replacement	6 w	3	81 w	81.8%	219.61	\$53.37
9in dl ttt cfl	33 w	7	3.7		community center	shack exterior lighting	LED A19, 4000K, 120v w/ Socket Replacement	6 w	7	189 w	81.8%	256.21	\$62.27
Bollard	95 w	2	3.7	7 / 1356	community center	path lighting	LED A21, 4000K	16.5 w	2	157 w	82.6%	212.83	\$51.72
	w	12	7.4	7 / 2711	community center	parking lot lighting	Skip	w	12	w			
	w	3		1	community center	area lighting	Skip	w	3	w			
pole goose neck	295 w	3		1	community center	area lighting	LED Post Top Retrofit Lamp, 5000K, UNV, E39	54 w	3	723 w			
LED fl w/2 BR30D	w	3	3.7	7 / 1356	airport police	1st floor outside	Skip	w	3	w			
a19	100 w	1	3.7	7 / 1356	airport police	1st floor outside	LED A19, 4100K, 120v	15 w	1	85 w	85.0%	115.23	\$28.00
a19 cfl	23 w	1	3.7		airport police	2nd floor outside	LED A19, 4000K, 120v	6 w	1	17 w	73.9%	23.05	\$5.60
1x4 w2 t8	59 w	2	2.5		airport police	main hallway	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	2	70 w	59.3%	27.11	\$6.59
1x4 w2 t8	59 w	11		3 / 387	airport police	lecture hall	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	11	385 w	59.3%	149.12	\$36.24
1x4 w1 out of 2 t8	31 w	1		3 / 387	airport police	lecture hall	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	12 w	1	19 w	61.3%	7.36	\$1.79
2x4 w4 t8	112 w	2	2.5		airport police	operations	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	48 w	2	128 w	57.1%	49.58	\$12.05
2x4 w4 t8	112 w	2	2.5		airport police	operations rm 2	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	48 w	2	128 w	57.1%	49.58	\$12.05
1x4 w2 t8 1x4 w2 t8	59 w	8 4	2.5		airport police	conference room break room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV 4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w 24 w	8	280 w	59.3% 59.3%	108.45 54.22	\$26.36 \$13.18
1x4 W2 t8 dl circ. t8 fluorescent	31 w	2	2.5	3 / 387	airport police	st floor main hall	4: 18 LED Tube Double Ended Bypass(Type B), 4000K, UNV Skip	24 W	2	140 W	59.3%	54.22	\$13.18
dl circ. t8 fluorescent	31 W	1	2.5		airport police airport police	1st floor hathroom #1	Skip	31 w	1	w w			
dl circ. t8 fluorescent	31 w	1	2.5		airport police	1st floor bathroom #1	Skip	31 W	1	w			
dl circ. t8 fluorescent	31 W	2	2.5		airport police	1st floor bathroom #2	Skip	31 W	2	w			
dl circ. t8 fluorescent	31 w	1	2.5		airport police	stairwell	Skip	31 w	1	- w			
dl circ. t8 fluorescent	31 w	2	2.5		airport police	2nd floor bathroom	Skip	31 w	2	w			
BR30	65 w	1		3 / 387	airport police	2nd floor storage room	LED BR30, 3000K, 120v	10.5 w	1	55 w	83.8%	21.11	\$5.13
dl circ. t8 fluorescent	31 w	2	2.5		airport police	2nd floor storage room	Skip	31 w	2	w			,,,,,,
1x4 w2 t8	59 w	17	2.5	3 / 387	airport police	training room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	17	595 w	59.3%	230.45	\$56.01
1x4 w2 out t8	59 w	1	2.5	3 / 387	airport police	training room	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	1	35 w	59.3%	13.56	\$3.29
dl circ. t8 fluorescent	31 w	1	2.5		airport police	training room closet	Skip	31 w	1	w			
1x8 w4 4ft t8	112 w	1	2.5		airport police	2nd floor small gym	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	48 w	1	64 w	57.1%	24.79	\$6.02
4ft lin w2 t12	72 w	3	1.2		sports center	concession stand	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	3	144 w	66.7%	27.89	\$6.78
LED dl r20 LED	w	1		3 / 194	sports center	concession stand foyer	Skip	w	1	w			
1x4 w2 t8	59 w	1		3 / 194	sports center	concession stand storage rm	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	1	35 w	59.3%	6.78	\$1.65
4ft lin w2 t12	72 w	6	2.5	5 / 646	sports center	ron's office	4' T8 LED Tube Double Ended Bypass(Type B), 4000K, UNV	24 w	6	288 w	66.7%	185.91	\$45.18

ENERGY AUDIT

<u>City of Marina</u> EcoGreen Sales Rep: Jay Langner

Customer Contact: Layne Long Title of Contact: City Manager Customer Phone: NA

 act: City Manager
 Approx. Building Size
 84,441
 SF

 ne: NA
 Energy Rate
 \$ 0.24 /kWh

 all: NA
 Interest Rate
 0%

Acct: 4467294795; SAID: 6793435296 Customer Email: NA Interest Rate 0% In Reference to Quote # 800227 EXISTING Location Suggested Replacements Savings Watts/ # of **Existing Operating** # of Watts/bulbs KWh Annual Savings Existing Bulb Building/Zone Room/Area Replacement Bulb Watts/Fix Usage Saved Fix Fixtures Hours-Day / Yr. Fixtures Saved Saved LED a19 cfl 3.7 7 / 1356 sports center Skip LED a19 3.7 7 / 1356 w sports center Skip LED Post Top Retrofit Lamp, 5000K, UNV, E39 134 w 181.65 \$44.15 Disc Post Top 188 w 1356 54 w 71.3% 3.7 7 / sports center LED BR30, 3000K, 120v 6.25in can wpar30 15 w 1.2 3 / 194 sports center 10.5 w 5 w 30.0% 0.87 \$0.21 FLD w2 halogen q 300 w 1.2 3 / 194 LED Flood Light, 5000K, UNV w/ Knuckle Mount 28.2 w 272 w 90.6% 52.64 \$12.79 sports center LED Wallpack, 5000K, UNV, PH WP HPS F23 46 w 37 7 / 1356 12 w 34 w 73.9% 46.09 \$11.20 sports center WP HPS E23 46 w 1356 entrance LED Wallpack, 5000K, UNV, PH 12 w 68 w 73.9% 92.18 \$22.40 WP HPS E23 3.7 7 / 1356 LED Wallpack, 5000K, UNV, PH bathrooms male 12 w 68 w 73.9% 92.18 \$22.40

\$22.40	92.18	73.9%	68 w	2	12 w	VV, PH	LED Wallpack, 5000K, UNV, I	female	bathrooms	1356	3.7 7 /	2	46 w	WP HPS E23
\$7,629.35	31,393.49	74.7%	36,722 w	507	W					1390	Ave:	507		Totals
\$635.78		Approximate Energy Savings Per Month				8	\$69,432.78	Total Project Cost			Saved	ed Watts	Estimat	36,722
\$7,629.35		igs Per Year	nergy Savin	Estimated	ļ	'8	\$69,432.78	al After Rebate/Incentive Project Cost	Tota	red .	al kWh Sa	ed Annu	Estimat	31,393
\$43,007.36		over 5 Years	al Savings C	timated To	**Es		9.10	ated Program Payback Period Yrs.	avings ****Estim	Powered	nnual Res	ed Avg A	Estimat	3.8
100,560.90	\$	ter 10 Years	l Savings Af	mated To	** Esti					ings (MT)	al CO2 Sa	ed Annu	Estimat	23
\$0.00		Estimated Energy Rebate						ngs Per Month				ed Btu S	Estimat	4,908,607
\$50,664.60	;	D Available	eduction 179	IRS Tax	Estimated					al Saving	ige Electric	ed Avera	Estimat	74.7%
\$17,732.61	:	ax Savings	ed Federal T	***Estima										
\$116.63		gs Per Year	ment Savin	ulb Replac	stimated B	E		eplacement Savings	ites, Tax Deductions or Bulb Re	Yrs No	ack Period	ed Payba	Estimat	9.10
268,305.43	\$2	Life of LED	er Avg. Est.	t Savings	placemen	mated Bulb Re	^^ Estima		prehensive^	Yrs. Fully	ack Period	ed Payba	Estimat	6.67
\$635.78		an Payment	stimated Loa											

^{***} Based on IRS 179D Deduction @ 35% federal tax rate

MARINA, CA, 93933

NOTE: Attached calculations do not include depreciation deduction for project cost.

"Payment is based on a 9.1 year loan at 0% interest OAC, actual my vary.

** Reflects energy savings per year increasing at industry standard 6% per year + Bulb Replacement.

^{****}Program Payback Period Yrs. = (Total Project Cost - Available Program Rebates or Incentives) / Estimated \$ Saved per Year

[^]Payback Period Yrs. = (Total Project Cost - Available Rebate or Incentive - Tax Savings) / (Estimated Savings Per Year + Bulb Replacement Savings Per Yr.)

 $^{^{\}Lambda\Lambda} Based$ on industry standard LED lifespan of 50,000 hrs.

April 27, 2020 Item No. 8g(2)

Honorable Mayor and Members of the Marina City Council

City Council Meeting of May 5, 2020

RECOMMENDATION TO CONSIDER ADOPTING RESOLUTION NO. 2020-, APPROVING AN AGREEMENT BETWEEN THE CITY OF MARINA AND PG&E FOR AN ON-BILL FINANCING (OBF) PROGRAM FOR CITY FACILITY LIGHTING FIXTURE UPGRADES AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE AGREEMENTS ON BEHALF OF THE CITY SUBJECT TO FINAL REVIEW AND APPROVAL BY THE CITY ATTORNEY

RECOMMENDATION:

It is recommended that the City Council:

- 1. Consider adopting Resolution No. 2020-, approving an Agreement between the City of Marina and PG&E for an On-Bill Financing (OBF) Program for City facility lighting fixture upgrades, and;
- 2. Authorizing the City Manager to execute the Agreements on behalf of the City subject to final review and approval by the City Attorney.

BACKGROUND:

In March of this year, EcoGreen Solutions conducted an energy audit at various City facilities under the Energy Efficiency Retrofit Loan Program approved by the California Public Utilities Commission (CPUC). The Program allows Cities to finance energy-efficient retrofit projects implemented under PG&E's OBF Program.

The audit results and cost proposals provided have been deemed eligible for OBF for the next three months (ending May 2020). Another audit would be necessary should this proposal period lapse.

At the regular meeting of December 17, 2019, the City Council adopted Resolution No. 2019-135, approving a similar agreement between the City of Marina and PG&E for an OBF Program for City facility lighting fixture upgrades. The upgrades started in February 2020 and are now completed.

LED lighting is rapidly replacing fluorescent lighting and any hold out incandescent lighting as the most efficient alternative available today. LED lighting reduces greenhouse gas emissions and does not contribute to mercury in the waste stream.

ANALYSIS:

Staff has evaluated the reports for the following audited facilities: Preston Park, Airport Firehouse, Airport Police Office, Equestrian Center, Public Works Corporation Yard, City Community Center and City Sports Center. Cost savings in retrofitting existing lighting to light emitting diode (LED) technology will be significant enough to pay for the project costs with the savings within 9.1 years. Project costs and annual cost savings are attached as **EXHIBIT A**.

The City has the option at this time to enter in to an OBF agreement for retrofit of any combination of the above projects, all of the projects, or none of the projects.

FISCAL IMPACT:

Should the City Council approve this request, there is no up-front cost to the City for the retrofit improvements. The OBF Program will provide a zero-interest loan to fund the project, and PG&E will be reimbursed for project costs by the annual cost savings from the City's monthly electricity billing.

Payments from energy savings will be made through the project payment period of 9.1 years. Afterwards, the City will see a reduction in electric bills for the respective facilities.

CONCLUSION:

This request is submitted for City Council consideration and possible action.

Respectfully submitted,

Edrie Delos Santos, P.E.
Senior Engineer, Engineering Division
City of Marina

REVIEWED/CONCUR:

Brian McMinn, P.E., P.L.S.
Public Works Director/City Engineer
City of Marina

Layne P. Long
City Manager

City of Marina